

**UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D.C. 20549**

FORM 8-K

**CURRENT REPORT
Pursuant to Section 13 or 15(d)
of the Securities Exchange Act of 1934**

Date of Report (Date of earliest event reported): September 10, 2024

MARA HOLDINGS, INC.
(Exact name of Registrant as Specified in Its Charter)

Nevada
(State or Other Jurisdiction
of Incorporation)

001-36555
(Commission
File Number)

01-0949984
(IRS Employer
Identification No.)

101 NE Third Avenue, Suite 1200
Fort Lauderdale, FL 33301
(Address of principal executive offices and zip code)

(800) 804-1690
(Registrant's telephone number, including area code)

Not Applicable
(Former Name or Former Address, if Changed Since Last Report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Securities registered pursuant to Section 12(b) of the Act:

Title of each class	Trading Symbol(s)	Name of each exchange on which registered
Common Stock	MARA	The Nasdaq Capital Market

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§ 230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§ 240.12b-2 of this chapter).

Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Item 7.01. Regulation FD Disclosure.

On September 10, 2024, members of management of MARA Holdings, Inc. (the “Company”) participated in the H.C. Wainwright 26th Annual Global Investment Conference. A copy of the investor presentation used in conjunction with the conference is furnished as Exhibit 99.1 to this Current Report on Form 8-K and is incorporated into this Item 7.01 by reference.

The information contained in Exhibit 99.1 hereto shall not be deemed “filed” for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the “Exchange Act”), nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933, as amended, or the Exchange Act, except as expressly set forth by specific reference in such filing.

Item 9.01. Financial Statements and Exhibits.

(d) Exhibits

Exhibit No.	Description
99.1	Investor presentation dated September 10, 2024
104	Cover Page Interactive Data File (embedded within the inline XBRL document)

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

MARA HOLDINGS, INC.

Date: September 10, 2024

By: /s/ Zabi Nowaid

Name: Zabi Nowaid

Title: General Counsel and Corporate Secretary



MARATM

Leveraging dispatchable compute to support the energy transition

NASDAQ:MARA · INVESTOR PRESENTATION · SEPTEMBER 2024

Investor Notice

Investing in our securities involves a high degree of risk. Before making an investment decision, you should carefully consider the risks, uncertainties and forward-looking statements described under the heading "Risk Factors" in our most recent annual report on Form 10-K and any other periodic reports that we may file with the U.S. Securities and Exchange Commission (the "SEC"). If any of these risks were to occur, our business, financial condition or results of operations would likely suffer. In that event, the value of our securities could decline, and you could lose part or all of your investment. The risks and uncertainties we describe are not the only ones facing us. Additional risks not presently known to us or that we currently deem immaterial may also impair our business operations. In addition, our past financial performance may not be a reliable indicator of future performance, and historical trends should not be used to anticipate results in the future. See "Forward-Looking Statements" below.

Forward-Looking Statements

This presentation contains forward-looking statements in accordance with securities laws. All statements, other than statements of historical fact, included in this presentation are forward-looking statements. The words "expect," "intend," "believe," "continue," "target" and other similar words and phrases of these words are intended to identify forward-looking statements. Forward-looking statements contain these identifying words and phrases, among other things, statements related to the expected financial performance, targets, specifically relating to our anticipated hash rate, mining operations, technologies, and bitcoin treasury policy. Such forward-looking statements reflect management's current expectations about future events and risks and uncertainties that could cause our actual results to differ materially from those expressed or implied in our forward-looking statements. We do not intend, including actual results or changes in our assumptions, to update our forward-looking statements unless required by applicable law. Readers are cautioned not to place undue reliance on these statements. All forward-looking statements included in this presentation are entirely by these cautionary statements. Our actual results may differ materially from those included in these forward-looking statements, but not limited to, the factors set forth under the heading "Risk Factors" in our most recent report on Form 10-K, and any other periodic reports.

Who We Are

MARA is one of the largest dispatchable compute companies

We support the energy transformation.

We assist in securing the world's preeminent blockchain ledger

We help convert clean, stranded, or otherwise underutilized energy

Our mission is to build a more sustainable and inclusive future

One of the Largest & Most Liquid

Ticker
NASDAQ: MARA

Closing Share Price
\$16.70
AS OF 8/31/24

Market Cap & Volume
\$5.0B AS OF 8/31/24
36.4M AVG. 30-DAY VOLUME
(8/31/24)

Efficiently Scaling & Expanding Operations

Energized Compute Power^a
35.2 EH/s AS OF 8/31/24
~50 EH/s BY YE2024

Fleet Energy Efficiency^b
25.0 J/TH
AS OF 8/31/24

Number of BTC Blocks Won^c
1,222
YTD 2024

SOURCE: COMPANY DATA AND FACTSET
DEFINITIONS AND NOTES:

a. ENERGIZED COMPUTE POWER IS DEFINED AS THE AMOUNT OF HASH RATE THAT COULD THEORETICALLY BE GENERATED IF ALL MINERS THAT HAVE BEEN ENERGIZED ARE CURRENTLY IN HASH RATES ARE ESTIMATES BASED ON THE MANUFACTURERS' SPECIFICATIONS. ALL FIGURES ARE ROUNDED.

b. FLEET ENERGY EFFICIENCY IS MEASURED IN JOULES PER TERAHASH (J/TH), WHICH IS THE AMOUNT OF ENERGY, IN JOULES, USED PER UNIT OF COMPUTATION, IN TERAHASHES.

c. THESE METRICS ARE MARAPOL ONLY AND DO NOT INCLUDE BLOCKS WON FROM JOINT VENTURES.

d. TOTAL CASH PLUS BTC TREASURY IS THE SUM OF UNRESTRICTED CASH AND CASH EQUIVALENTS AND UNRESTRICTED BTC. DUE TO ROUNDING, THE FIGURES MAY NOT ADD UP EXACTLY.

Our Core Business

- Converting clean, stranded, or otherwise underutilized energy into economic value with the most efficient hardware available
- Developing new technologies to advance the Bitcoin mining network

Our Strategy

Vertically Integrated Technology

- Software + hardware + infrastructure

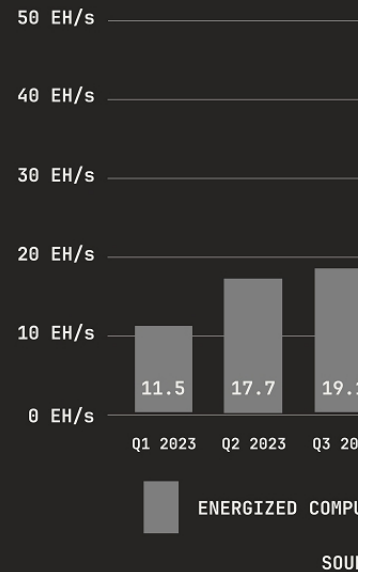
Bitcoin Treasury

- 25,945 BTC held (unrestricted August 2024), full "HODL" approach

Diversified Operations

- 35.2 EH/s energized combined at 13 sites across four continents

Increasing Compute



DEFINITIONS AND NOTES:

- a. ENERGIZED COMPUTE POWER IS DEFINED AS THE AMOUNT OF HASH RATE THAT COULD THEORETICALLY BE GENERATED IF ALL MINERS THAT HAVE BEEN ENERGIZED ARE CURRENTLY IN PRODUCTION. HASH RATES ARE ESTIMATES BASED ON THE MANUFACTURERS' SPECIFICATIONS. ALL FIGURES ARE ROUNDED.
- b. PROJECTED COMPUTE POWER REPRESENTS EXPECTED TIMING AND ACHIEVEMENT OF OUR GROWTH TARGETS FOR ENERGIZED COMPUTE POWER. THE COMPANY CANNOT ASSURE YOU THAT THESE STATEMENTS WILL BE ACHIEVED OR OCCUR, AND ACTUAL RESULTS COULD DIFFER MATERIALLY FROM THOSE EXPRESSED OR IMPLIED IN THE FORWARD-LOOKING STATEMENTS.

MARA – Three strategic business verticals for integrated, and sustainable operating model

Utility-Scale Computing

- Large, flexible, grid-connected data centers
- Monetizes excess power generation
- Improves economic viability of energy projects and supports power grid operations



Energy Harvesting

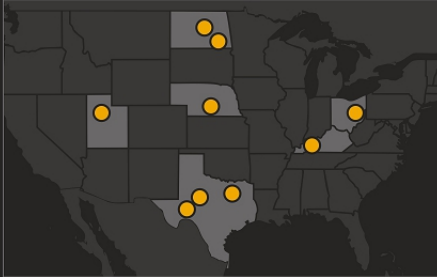
- Smaller, dispersed, off-grid data centers
- Converts landfill gas, flared gas, biogas, and other underutilized energy sources into electricity
- Recycles heat from data centers for various industrial applications

Te

- Two-
- exce
- MAR
- effici
- MAR
- trans
- trans
- Inclu
- Bitco

We excel in optimizing energy use on a global scale

USA



UAE



Paraguay



13

DATA CENTERS

4

CONTINENTS OF OPERATIONS

SOURCE: COMPANY DATA

Localizing the energy transformation



Abu Dhabi: Load Balancing the Power Grid

The Challenge: In the UAE, energy consumption peaks during the hot summer conditioning demand.³ However, power facilities must operate at the same need for water desalination.⁴ This disparity results in an estimated \$600 million

The Solution: We launched a JV with Zero Two to establish the region's first data centers.⁶ By integrating a flexible and interruptible base load energy capacity, we reduced exposure to seasonal demand and energy producers monetize wasted energy infrastructure.⁷



Kenya: Optimizing Renewable Energy Projects

The Challenge: Kenya has abundant renewable energy resources, but the cost of transport energy to its dispersed population.⁸

The Solution: In partnership with the Republic of Kenya, we established a JV to deploy green data centers, optimizing renewable energy projects, advancing economic development across Kenya.⁹



Integrating Accretive Acquisitions Granbury, Texas: Transforming Operations and Upgrading Infrastructure

The Challenge: When we assumed control of the Granbury, Texas, site from a previous owner, we encountered challenges, including poorly maintained infrastructure, frequent equipment downtime, and low morale. The site's condition was a major obstacle to efficient operations and growth.

The Solution: In just a few months, we've repaired the infrastructure, resolved equipment issues, and improved morale. We've also begun upgrading the sound wall and are installing single-phase power by year-end. Additionally, we're progressing on transitioning hosted customer workloads.

Vertically integrated tech stack improves operations and enhances economic moat

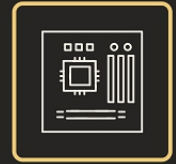


Technology Stack

SOFTWARE



FIRMWARE



HARDWARE



INFRASTRUCTURE

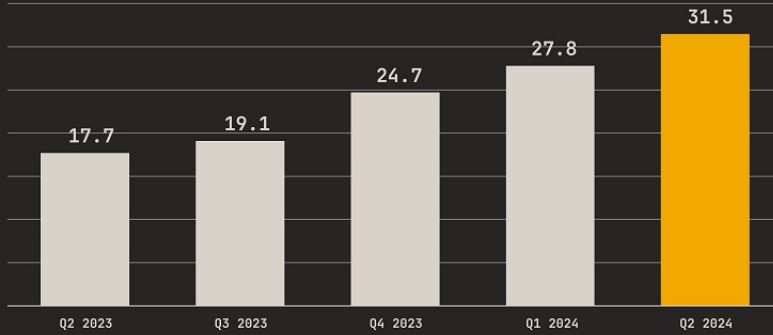


Key metrics in focus

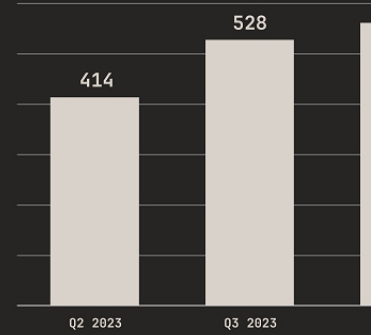
NASDAQ: MARA

INVESTOR PRESENTATION

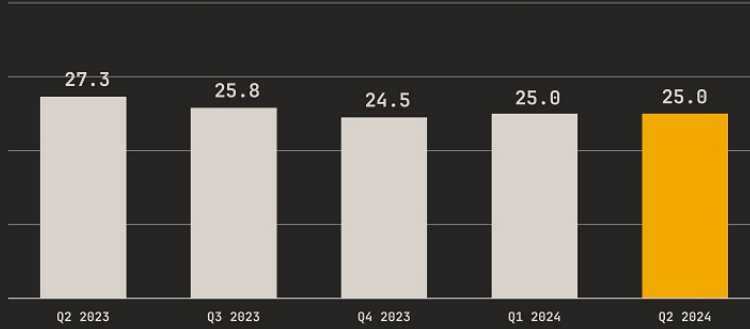
ENERGIZED COMPUTE POWER (EH/S)^a



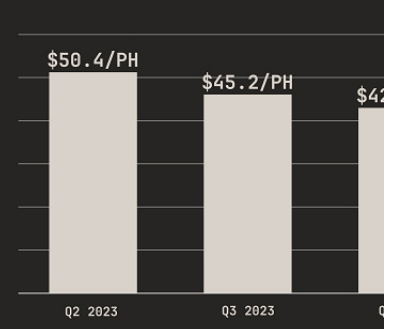
BITCOIN



AVERAGE FLEET ENERGY EFFICIENCY (J/TH)^b (THE AMOUNT OF ENERGY USED, MEASURED IN JOULES, PER UNIT OF COMPUTATION)



DAILY COST



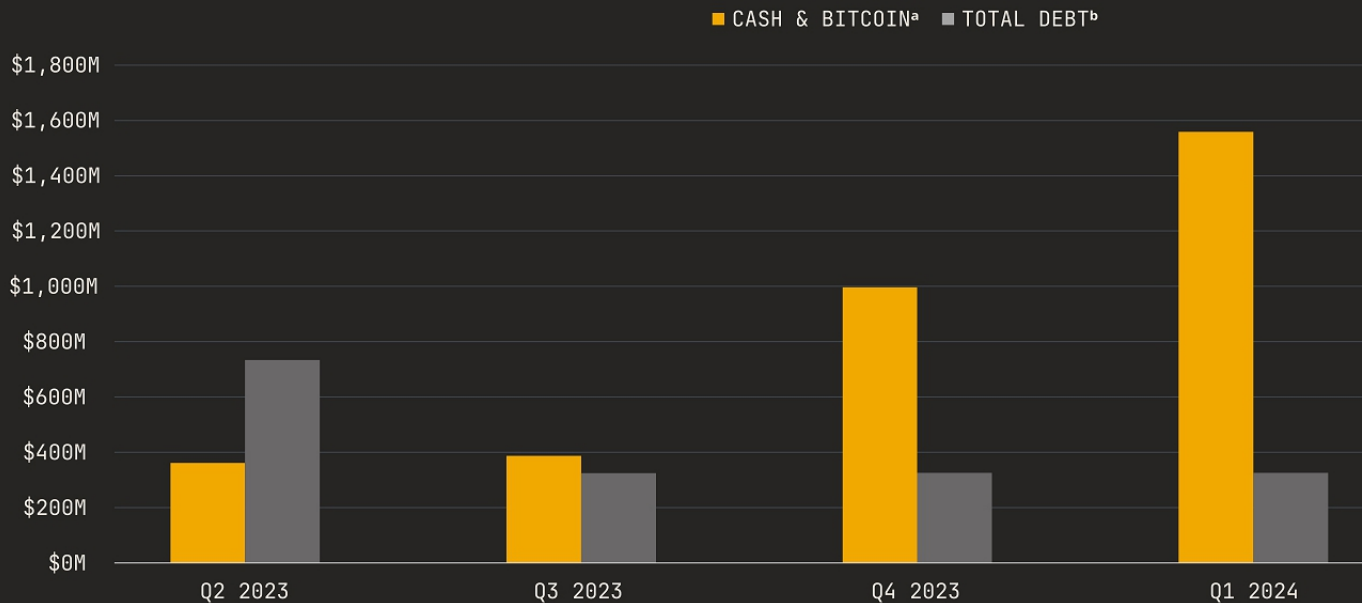
SOURCE: COMPANY DATA

DEFINITIONS AND NOTES:

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- b. FLEET ENERGY EFFICIENCY IS MEASURED IN JOULES PER TERAHASH (J/TH), WHICH IS THE AMOUNT OF ENERGY, IN JOULES, USED PER UNIT OF COMPUTATION, IN TERAHASHES.
- c. THESE METRICS ACCOUNT ONLY FOR MARAPOOL AND DO NOT INCLUDE BLOCKS WON FROM JOINT VENTURES.
- d. DAILY COST PER PETAHASH QUANTIFIES THE COST OF 1 PH/S OF COMPUTE POWER PER DAY.

Proactive treasury management: Increasing to liquidity on the balance sheet

Total Short-Term Liquidity: ~\$1.4 Billion



SOURCE: COMPANY DATA

DEFINITIONS AND NOTES:

- a. CASH AND BITCOIN IS THE SUM OF UNRESTRICTED CASH AND CASH EQUIVALENTS AND UNRESTRICTED BTC. DUE TO ROUNDING, THE FIGURES MAY NOT ADD UP EXACTLY.
b. TOTAL DEBT IS THE SUM OF SHORT-TERM DEBT AND LONG-TERM DEBT.

Long-term confidence in bitcoin: Full "HODL" and all BTC mined and making strategic open market

MARA'S Key Bitcoin Purchases Timeline

January 25, 2021:

MARA invests \$150 million in BTC, which remains on the balance sheet today.¹⁴

July 25, 2024:

MARA purchases \$100 million of BTC and announces full "HODL" strategy.¹⁵

August 12, 2024:

MARA announces a proposed private offering of \$250 million of convertible senior notes to primarily purchase BTC.¹⁶

August 14, 2024:

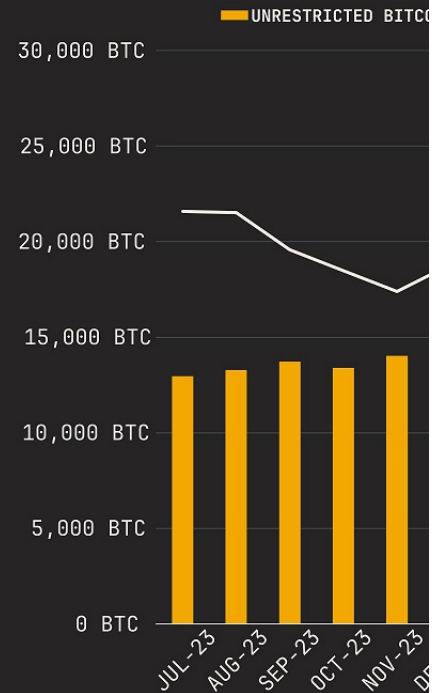
MARA completes a \$300 million offering of 2.125% convertible senior notes due 2031 and purchases \$249 million of bitcoin.¹⁷

As of August 18, 2024, MARA is the second-largest publicly traded company with Bitcoin on its balance sheet, holding 25,945 BTC.¹⁸

SOURCE: COMPANY DATA

DEFINITIONS AND NOTES:

a. BITCOIN PER SHARE IS THE SUM OF TOTAL UNRESTRICTED BTC DIVIDED BY TOTAL SHARES OUTSTANDING (IN MILLIONS).



A Diversified, Portfolio Approach to Bitcoin Mining

Each Bitcoin mining deployment comes with its own set of constraints, and each requires a curated approach. We adapt accordingly. Over time, we have used different strategies and structures to build a portfolio of Bitcoin mining operations that is designed to diversify risk across our organization.

Self-Hosting / Vertically Integrated / Joint Ventures

- Optimizes for bespoke design
- Optimizes for lowest operational costs
- Optimizes for optionality of scale

Third-Party Hosting

- Optimizes for rapid deployment
- Optimizes for capex – shifts risk to host, maximizes capex available to miner
- Optimizes for optionality – allows for scaling w/o abandoning infrastructure

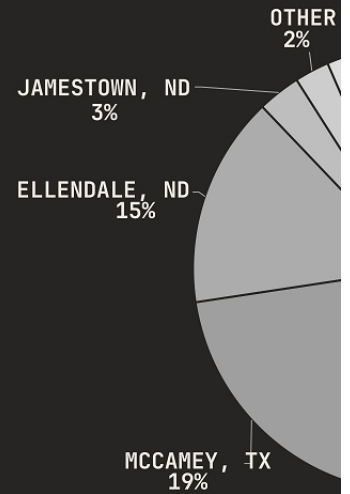
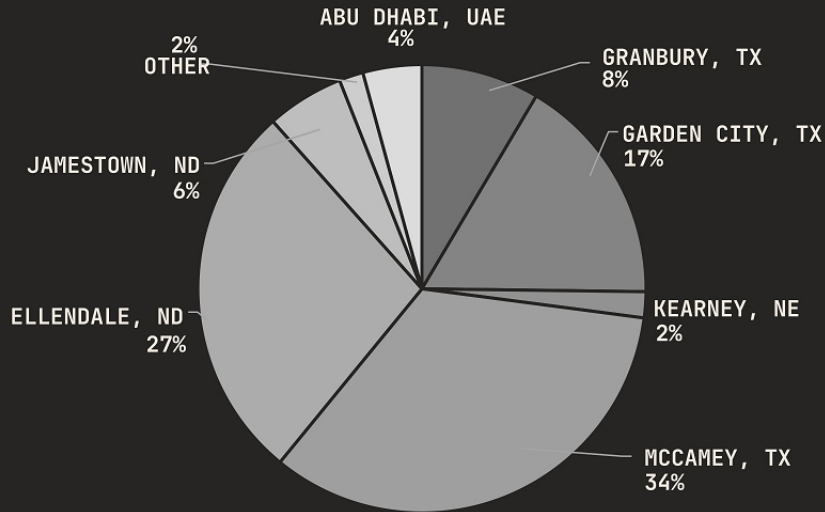
Significantly increasing power capacity and ownership

12/31/23 Capacity (MW) by Location^a

Expected Available

TOTAL: 619 MW
OWNED: 4%

TOTAL

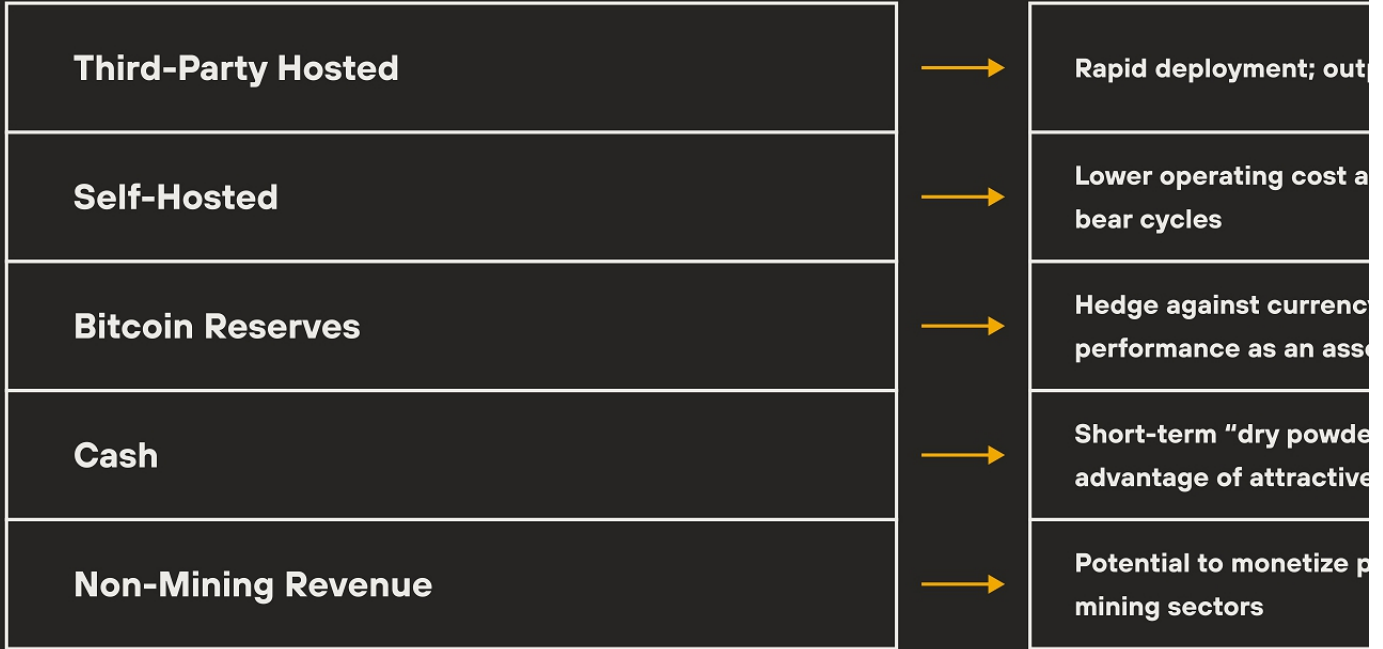


a. COMPANY INTERNAL DATA

b. EXPECTED NAMEPLATE MEGAWATT CAPACITY FOLLOWING THE CLOSING OF RECENT TRANSACTIONS AND EXPANSION OPPORTUNITIES. DATA REFLECTS THE COMPANY'S FEBRUARY BITCOIN

Applying Portfolio Theory To Bitcoin Mining Assets

Key













World-class dispatchable compute fleet

13
Total Sites

1,100 MW
Total Available Capacity^a

265,000
Total Operational Miners

35.2 B
Energized Compute

SITE LOCATION	OWNERSHIP	POWER TYPE	COOLING TECHNOLOGY	OPERATIONAL CAPACITY
GARDEN CITY, TX	SELF-OWNED AND OPERATED	 	AIR, IMMERSION	42,000
GRANBURY, TX	SELF-OWNED AND OPERATED		AIR, IMMERSION	28,000
KEARNEY, NE	SELF-OWNED AND OPERATED		AIR	26,500
ELLENDALE, ND	THIRD-PARTY HOSTED		AIR	56,000
MCCAMEY, TX	THIRD-PARTY HOSTED	 	AIR	68,200
JAMESTOWN, ND	THIRD-PARTY HOSTED		AIR, IMMERSION	19,900
ABU DHABI, UAE	JOINT VENTURE/PARTNERSHIP ^b		IMMERSION	8,500
HERNANDARIAS, PARAGUAY	JOINT VENTURE/PARTNERSHIP ^c		AIR	3,600
OTHERS ^b	VARIES	VARIES	VARIES	10,800



SOURCE: COMPANY DATA

AS OF AUGUST 31, 2024

THE OPERATIONAL DATA PRESENTED HEREIN SHOULD BE CONSIDERED AS APPROXIMATIONS EXCLUSIVELY INTENDED FOR INFORMATIONAL PURPOSES.

b. JOINT VENTURE/PARTNERSHIP DATA ONLY REPRESENTS MARA'S SHARE OF THE OPERATIONS AND NOT THE ENTIRE OPERATIONAL CAPACITY.

c. OTHERS INCLUDES OUR DIGITAL ASSET COMPUTE OPERATIONS IN SATAKUNTA, FINLAND, UTAH, UNITED STATES AND OTHERS.

Strategic Differentiators

Generating New Revenue Streams via
Harvesting and Technology Products

Reducing input costs, diversifying revenue streams and improving environmental sustainability with En



Stranded Natural Gas

Oil and gas well operators often flare natural gas since it may be more economical than selling or storing it, and for regulatory requirements.



Stranded Landfill Gas

Some landfills resort to venting or flaring methane since traditional waste-to-energy solutions (pipeline distribution or grid sales) are often infeasible.



Stranded Biogas

Agriculture (food, livestock, etc.) produces methane, most of which is not captured, so processors often flare methane instead of harnessing it via anaerobic digesters since they lack an on-site consumer.



Waste Heat Recovery

The heat by-product from our operations can be repurposed for diverse activities, such as warming greenhouses and buildings.

MARA in action: Monetizing landfill gas and reducing methane

>50% of US landfills vent their methane due to a lack of gas collection systems²²

- Partnered with Nodal Power
- Announced in November 2023
- 280 kW pilot project located in Utah
- Exclusively powered by landfill methane gas



The pilot landfill reduction project is generating a revenue stream that the company has earned



In 240 Days,
Prevented Annual
Emissions equivalent to
6,627 cars²³

METHANE UTILIZATION
ASSET COMPUTATION

16.4



Recycling heat for various low-grade heating a

50% of the world's total energy consumption is used for heating²⁶

- 2 MW pilot project located in Finland
- Providing heat to a town with 11,000 residences.
- Fully contained within a room measuring no more than 50x50 feet inside the district heating facility



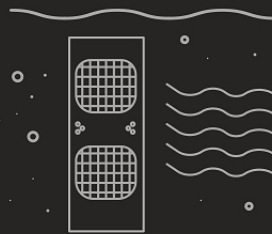
M63s hydro-cooled m
more than an average

Our Process



Step 1

Electricity goes to computing



Step 2

95% of electricity converted to low grade heat (50°C) while producing BTC



Step 3

Heat recycled for various uses



DISTR
HEAT



SHR
FARM



GREEN



MARAFW™

MARAFW

- Launched in March 2024
- Advanced firmware for Bitmain
- Designed to optimize Bitcoin m
- Potential to earn non-bitcoin re
monthly subscriptions, and life
- Secured our first paying custom

2PIC by MARA

- Launched in March 2024
- Next generation of immersion cooling technologies for data centers
- Built for unmanned operations in the harshest environments and offers one of the highest levels of power density and efficiency
- Opportunity to earn non-bitcoin revenue through sales
- Tens of millions of dollars in orders in the pipeline

21

2PIC: Opening doors for AI/HPC and MARA with immersion cooling

In Production

2PIC1000



FOR AI/HPC DATA CENTERS
DIMENSIONS: 8' X 4' X 4' FT

2PIC[™]
BY MARA

Designed to maximize energy efficiency & power density^{2,9}

2-4X more power within in the same space*

Reduces data center space requirements up to 75%*

Up 60% reduction in cooling overhead*

For small to large-scale operations, both mobile and stationary

Edge Co

Critical for

2PIC by MARA

small package

applications re

including but t

In Development



2PIC PORTABLE

FOR USE ANYWHERE

DIMENSIONS: CUSTOMIZABLE

2PIC RUGGED

FOR MOVABLE, ROUGH USE

DIMENSIONS: CUSTOMIZABLE



• Healthcare

• Manufactu

• Agriculture

*WHEN COMPARED TO TRADITIONAL AIR-COOLED AND SINGLE-PHASE IMMERSION SETUPS

DISCLAIMER: THE INFORMATION PROVIDED HEREIN IS FOR INFORMATIONAL PURPOSES ONLY. MARA HOLDINGS, INC. ("MARA") DOES NOT GUARANTEE THE ACCURACY, COMPLETENESS, OR TIMELINESS OF THE INFORMATION. SPECIFICATIONS AND FEATURES DESCRIBED HEREIN ARE SUBJECT TO CHANGE AT MARA'S SOLE DISCRETION AND WITHOUT NOTICE. MARA DISCLAIMS ALL LIABILITY FOR ANY DAMAGES, INCLUDING CONSEQUENTIAL DAMAGES, ARISING FROM THE USE OF THIS INFORMATION AND MAKES NO WARRANTIES OR REPRESENTATIONS REGARDING THE ACCURACY OR SUITABILITY OF ANY CLAIMS AND/OR STATEMENTS MADE HEREIN.

Experienced management team



Fred Thiel

CHAIRMAN & CEO

Proven tech entrepreneur, has served as CEO of three publicly traded companies, known for creating value through innovation, with extensive private equity and venture capital experience.



Jim Crawford

EVP/GM UTILITY-SCALE MINING



Adam Swick

EVP/GM ENERGY HARVEST



Salman Khan

CHIEF FINANCIAL OFFICER

Seasoned public company executive with extensive high-tech, renewable energy, oil and gas and big four accounting experiences globally. MBA from University of Michigan and UK Certified Accountant.



Ashu Swami

EVP/GM TECHNOLOGY



Manoj Narender Madnani

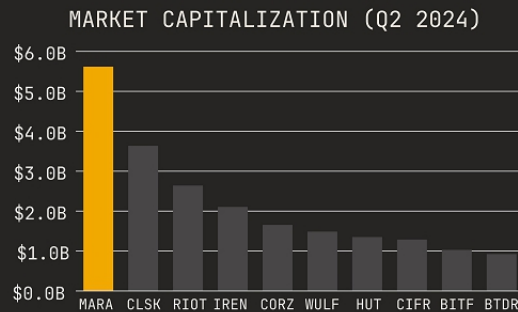
MANAGING DIRECTOR,
INTERNATIONAL

Appendix

Setting the pace for the dispatchable compute

**+\$5
Billion**

Market
Capitalization

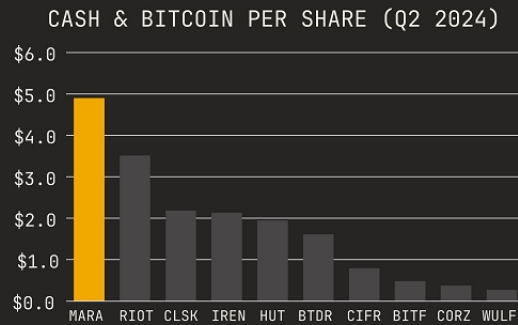


**31.5
EH/s**

Compute Power

**\$4.90
Per Share**

Cash & Bitcoin Per
Share



**88.1
BTC**

Bitcoin Per Share

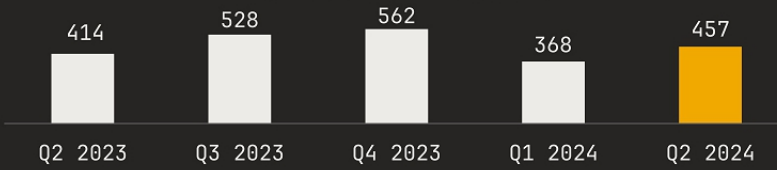
SOURCE: MARKET DATA AND RESEARCH AS PER FACTSET DATA SYSTEMS AND Q2 2024 SEC FILINGS. ACCESSED SEPTEMBER 3, 2024.

a. CASH AND BITCOIN PER SHARE IS THE SUM TOTAL UNRESTRICTED CASH AND CASH EQUIVALENTS AND UNRESTRICTED BTC DIVIDED BY TOTAL SHARES OUTSTANDING.

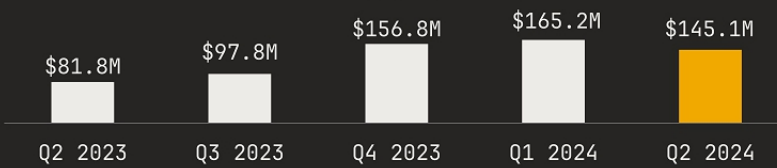
b. BITCOIN PER SHARE IS THE SUM OF TOTAL UNRESTRICTED BTC DIVIDED BY TOTAL SHARES OUTSTANDING (IN MILLIONS).

Quarterly Financials: Q2 2023 to Q2 2024

BTC BLOCKS PRODUCED



REVENUE



ADJUSTED EBITDA (NON-GAAP)



Summary B

\$MILLIONS
CASH & CASH EQUIVALENTS
RESTRICTED CASH
DIGITAL ASSETS
ACCOUNTS RECEIVABLE, NET
DEPOSITS
DERIVATIVE INSTRUMENT, CURRENT PORT
PREPAID EXPENSES AND OTHER CURRENT AS
TOTAL CURRENT ASSETS
DIGITAL ASSETS
TOTAL LONG-TERM ASSETS
TOTAL ASSETS
ACCOUNTS PAYABLE
TOTAL CURRENT LIABILITIES
TOTAL LONG-TERM LIABILITIES
TOTAL STOCKHOLDERS' EQUITY
TOTAL LIABILITIES AND EQUITY

Adjusted EBITDA Reconciliation

	Q2 2023	Q3 2023	Q4 2023
RECONCILIATION TO ADJUSTED EBITDA			
NET INCOME (LOSS)	\$ (8,962)	\$ 64,137	\$ 151,826
EXCLUDE: INTEREST EXPENSE	2,840	2,536	1,214
EXCLUDE: INCOME TAX EXPENSE (BENEFIT)	203	73	16,075
EBIT	(5,919)	66,746	169,115
EXCLUDE: DEPRECIATION AND AMORTIZATION	37,275	54,032	72,550
EBITDA	31,356	120,778	241,665
EXCLUDE: STOCK COMPENSATION EXPENSE	4,451	5,511	18,737
EXCLUDE: EARLY TERMINATION EXPENSES	--	--	--
EXCLUDE: GAIN ON INVESTMENTS	--	--	--
EXCLUDE: NET GAIN ON EXTINGUISHMENT OF DEBT	--	(82,600)	--
ADJUSTED EBITDA	\$ 35,807	\$ 43,689	\$ 260,402

NON-GAAP FINANCIAL MEASURES IN ORDER TO PROVIDE A MORE COMPREHENSIVE UNDERSTANDING OF THE INFORMATION USED BY OUR MANAGEMENT TEAM IN FINANCIAL AND OPERATIONAL FINANCIAL STATEMENTS THAT HAVE BEEN PREPARED IN ACCORDANCE WITH GENERALLY ACCEPTED ACCOUNTING PRINCIPLES IN THE UNITED STATES ("GAAP") WITH THE NON-GAAP FINANCIAL MEASURES EXCLUDING DEPRECIATION AND AMORTIZATION.

THE COMPANY DEFINES ADJUSTED EBITDA AS (A) GAAP NET INCOME (LOSS) PLUS (B) ADJUSTMENTS TO ADD BACK THE IMPACTS OF (1) DEPRECIATION AND AMORTIZATION, (2) INTEREST EXPENSE, (3) STOCK COMPENSATION EXPENSE, (4) EARLY TERMINATION EXPENSES, (5) GAIN ON INVESTMENTS, AND (6) NET GAIN ON EXTINGUISHMENT OF DEBT. MANAGEMENT USES ADJUSTED EBITDA AND TOTAL MARGIN EXCLUDING DEPRECIATION AND AMORTIZATION, ALONG WITH THE SUPPLEMENTAL INFORMATION PROVIDED HEREIN, AS A MEANS OF EVALUATING OUR OPERATING PERFORMANCE AND TO HELP INFORM OPERATING DECISION-MAKING. THE COMPANY RELIES PRIMARILY ON ITS CONDENSED CONSOLIDATED FINANCIAL STATEMENTS TO UNDERSTAND, MANAGE, AND EVALUATE OUR OPERATIONS.

WE BELIEVE THAT ADJUSTED EBITDA AND TOTAL MARGIN EXCLUDING DEPRECIATION AND AMORTIZATION ARE USEFUL MEASURES TO US AND TO OUR INVESTORS BECAUSE THEY EXCLUDE CERTAIN NON-CASH AND NON-RECURRING ITEMS WHICH CURRENTLY INCLUDE (I) STOCK COMPENSATION EXPENSE, (II) EARLY TERMINATION EXPENSES, (III) GAIN ON INVESTMENTS, AND (IV) NET GAIN ON EXTINGUISHMENT OF DEBT. WE DO NOT BELIEVE DIRECTLY REFLECT OUR CORE OPERATIONS AND MAY NOT BE INDICATIVE OF OUR RECURRING OPERATIONS, IN PART BECAUSE THEY MAY VARY WIDELY ACROSS TIME AND PERIODS. WE BELIEVE THAT EXCLUDING THESE ITEMS ENABLES US TO MORE EFFECTIVELY EVALUATE OUR PERFORMANCE PERIOD-OVER-PERIOD AND RELATIVE TO OUR COMPETITORS. ADJUSTED EBITDA AND TOTAL MARGIN EXCLUDING DEPRECIATION AND AMORTIZATION MAY NOT BE COMPARABLE TO SIMILARLY TITLED MEASURES PROVIDED BY OTHER COMPANIES DUE TO POTENTIAL DIFFERENCES IN METHODS OF CALCULATIONS.

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• NASDAQ: MARA

• INVESTOR PRESENTATION

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MARA™



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